



News Channel 8
1100 Wilson Blvd, 6th Fl
Arlington, VA 22209

Waterfront Strategies
3050 K St NW
#100
Washington, DC 20007

Contract # 5453924

Schedule Dates 11/01/22-11/07/22
Advertiser House Majority PAC (146050)
Agency Waterfront Strategies (7591)
Product POLITICAL ISSUE (ns) (1187)
Brand 79/86/10499 (1711815)
Salesperson Monares, Barbara (3870)
Sales Office WJLA/GJLA/EJLA
Buyer Name
Phone/Fax /
CPE 79/86/10499
Account Types Regional/Political Issue Agency BRD
Billing Type Weekly/Irregular
Comments ZNWS 11/1-11/7

Date Entered 10/26/22
Last Modified 10/26/22
Entered By Alexa Schram
CO-OP No
External #
Demo A3564R
Order Type Normal
Package Deal
Commission % 15.00
Commission \$2,250.00
Net Total \$12,750.00
Sales Tax

ZNWS (ZNWS)

| By Broadcast Month | Spots | Rate |
|---------------------|------------|--------------------|
| Nov. 2022 | 145 | \$15,000.00 |
| Grand Total: | 145 | \$15,000.00 |

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Mo | Tu | We | Th | Fr | Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|------|--------------------------------|-------------------|-----|--------|-------------------|-----|----|----|----|----|----|----|----|-------|----------|------------|-------------|----------|----------|
| 1.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 6A- 7A (EST) | 10 | | X | X | X | X | | | 10 | \$50.00 | \$500.00 | ZNWS (ZNWS) | | 10/26/22 |
| 2.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 7A- 8A (EST) | 10 | | X | X | X | X | | | 10 | \$100.00 | \$1,000.00 | ZNWS (ZNWS) | | 10/26/22 |
| 3.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 8A- 9A (EST) | 10 | | X | X | X | X | | | 10 | \$100.00 | \$1,000.00 | ZNWS (ZNWS) | | 10/26/22 |
| 4.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 9A- 10A (EST) | 10 | | X | X | X | X | | | 10 | \$100.00 | \$1,000.00 | ZNWS (ZNWS) | | 10/26/22 |
| 5.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 10A- 11A (EST) | 10 | | X | X | X | X | | | 10 | \$50.00 | \$500.00 | ZNWS (ZNWS) | | 10/26/22 |
| 6.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 1P- 2P (EST) | 5 | | X | X | X | X | | | 5 | \$50.00 | \$250.00 | ZNWS (ZNWS) | | 10/26/22 |
| 7.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 2P- 3P (EST) | 5 | | X | X | X | X | | | 5 | \$50.00 | \$250.00 | ZNWS (ZNWS) | | 10/26/22 |
| 8.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 4P- 5P (EST) | 5 | | X | X | X | X | | | 5 | \$50.00 | \$250.00 | ZNWS (ZNWS) | | 10/26/22 |
| 9.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 5P- 6P (EST) | 10 | | X | X | X | X | | | 10 | \$100.00 | \$1,000.00 | ZNWS (ZNWS) | | 10/26/22 |
| 10.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 6P- 6:30P (EST) | 5 | | X | X | X | X | | | 5 | \$100.00 | \$500.00 | ZNWS (ZNWS) | | 10/26/22 |
| 11.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 6:30P- 7P (EST) | 5 | | X | X | X | X | | | 5 | \$100.00 | \$500.00 | ZNWS (ZNWS) | | 10/26/22 |
| 12.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 9:30P- 10P (EST) | 5 | | X | X | X | X | | | 5 | \$350.00 | \$1,750.00 | ZNWS (ZNWS) | | 10/26/22 |
| 13.0 | Normal Line / SPOT | 11/01/22-11/04/22 | 2 | :30 | 10P- 10:30P (EST) | 5 | | X | X | X | X | | | 5 | \$100.00 | \$500.00 | ZNWS (ZNWS) | | 10/26/22 |

CONFIRMATION CONTRACT

| | | | | |
|-----------------------------|-------|-------------------|-------|-----------|
| Accepted-Agency/Advertiser: | Date: | Accepted-Station: | Date: | Comments: |
|-----------------------------|-------|-------------------|-------|-----------|

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



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|------|--------------------------------|-------------------|-----|--------|-------------------|-----|----|----|----|----|----|----|----|-------|----------|----------|-------------|--|----------|----------|
| 14.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 9A- 9:30A (EST) | | | | | | | 1 | | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 15.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 9:30A- 10A (EST) | | | | | | | 1 | | 1 | \$75.00 | \$75.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 16.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 10A- 10:30A (EST) | | | | | | | 1 | | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 17.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 5P- 5:30P (EST) | | | | | | | 1 | | 1 | \$75.00 | \$75.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 18.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 7P- 7:30P (EST) | | | | | | | 1 | | 1 | \$75.00 | \$75.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 19.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 8P- 9P (EST) | | | | | | | 2 | | 2 | \$350.00 | \$700.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 20.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 9:30P- 10P (EST) | | | | | | | 1 | | 1 | \$350.00 | \$350.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 21.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 10P- 10:30P (EST) | | | | | | | 1 | | 1 | \$150.00 | \$150.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 22.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 10:30P- 11P (EST) | | | | | | | 1 | | 1 | \$75.00 | \$75.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 23.0 | Normal Line / SPOT | 11/05/22-11/05/22 | 2 | :30 | 11P- 11:30P (EST) | | | | | | | 1 | | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 24.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 7:30A- 8A (EST) | | | | | | | | 1 | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 25.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 8:30A- 9A (EST) | | | | | | | | 2 | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 26.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 9A- 10A (EST) | | | | | | | | 2 | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 27.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 10A- 11A (EST) | | | | | | | | 2 | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |

CONFIRMATION CONTRACT

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| 28.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 10:30A- 11A (EST) | | | | | | | | 1 | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 29.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 12P- 12:30P (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 30.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 12:30P- 1P (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 31.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 1P- 1:30P (EST) | | | | | | | | 1 | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 32.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 5P- 5:30P (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 33.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 5:30P- 6P (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 34.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 7P- 8P (EST) | | | | | | | | 2 | 2 | \$500.00 | \$1,000.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 35.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 9:30P- 10P (EST) | | | | | | | | 2 | 2 | \$250.00 | \$500.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 36.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 10P- 10:30P (EST) | | | | | | | | 1 | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 37.0 | Normal Line / SPOT | 11/06/22-11/06/22 | 2 | :30 | 10:30P- 11P (EST) | | | | | | | | 1 | 1 | \$50.00 | \$50.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 38.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 6A- 7A (EST) | | 2 | | | | | | | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 39.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 7A- 8A (EST) | | 2 | | | | | | | 2 | \$100.00 | \$200.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 40.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 8A- 9A (EST) | | 2 | | | | | | | 2 | \$100.00 | \$200.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 41.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 9A- 10A (EST) | | 2 | | | | | | | 2 | \$100.00 | \$200.00 | ZNWS (ZNWS) | | | 10/26/22 |

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|------|--------------------------------|-------------------|-----|--------|-------------------|-----|----|----|----|----|----|----|----|-------|----------|----------|-------------|--|----------|----------|
| 42.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 10A- 11A (EST) | | 2 | | | | | | | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 43.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 1P- 2P (EST) | | 2 | | | | | | | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 44.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 2P- 3P (EST) | | 2 | | | | | | | 2 | \$50.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 45.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 5P- 6P (EST) | | 2 | | | | | | | 2 | \$100.00 | \$200.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 46.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 6P- 6:30P (EST) | | 1 | | | | | | | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 47.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 6:30P- 7P (EST) | | 1 | | | | | | | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 48.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 9:30P- 10P (EST) | | 1 | | | | | | | 1 | \$350.00 | \$350.00 | ZNWS (ZNWS) | | | 10/26/22 |
| 49.0 | Normal Line / SPOT | 11/07/22-11/07/22 | 2 | :30 | 10P- 10:30P (EST) | | 1 | | | | | | | 1 | \$100.00 | \$100.00 | ZNWS (ZNWS) | | | 10/26/22 |
| | | | | | | | | | | | | | | | | | | | | |

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